

## FROM THE DESK OF THE CEO (2/13)

Justin Chadwick (11 January 2013)

**QUOTE OF THE WEEK** "You miss 100% of the shots you don't take" Wayne Gretzky (Ice Hockey star)

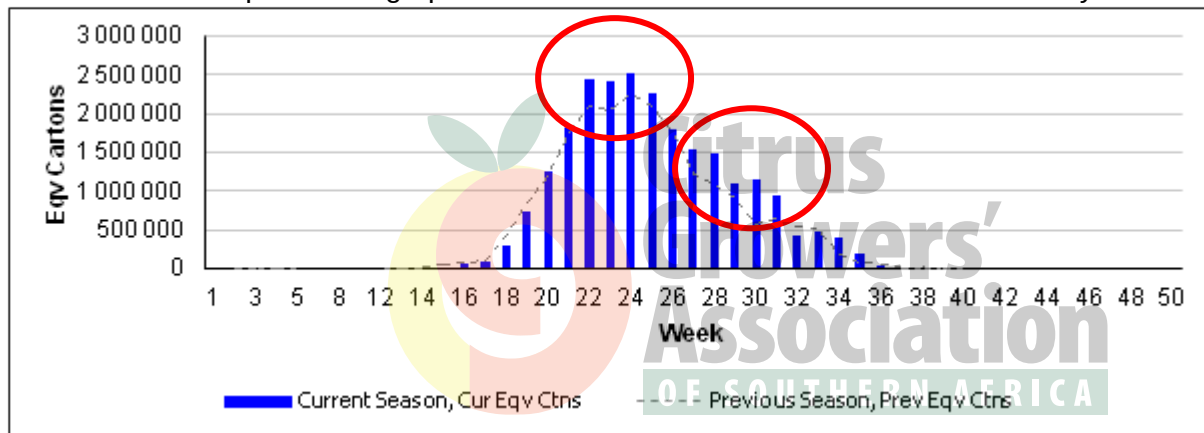
### REMINDER OF DATES FOR EARLY IN THE NEW YEAR

**CGA ROADSHOWS** 18 February **Zimbabwe and Nkwalini**; 19 February **Pongola, Swaziland and Limpopo River**; 20 February **Letsitele, Hoedspruit and Nelspruit**; 21 February **Senwes and Onderberg**; 26 February **Boland, Western Cape and Patensie**; 27 February **Oranje Rivier and Sundays River**; 28 February **Vaalharts and East Cape Midlands**; 5 March **Southern KZN Venues and times to follow.**

**CRI PACKHOUSE WORKSHOPS** 29-30 January **Limpopo – The Ranch, Polokwane**; 31 January – 1 February **Mpumalanga, Loskopdam Resort**; 12-13 February **KZN & Swaziland, Blue Waters Hotel, Durban**; 14-15 February **Eastern Cape, Summerstrand Hotel, Port Elizabeth**; 19-20 February **Western Cape, Protea Hotel, Stellenbosch**. Registration starts at 12h00 of the first day and workshops finish at 13h00 on second day.

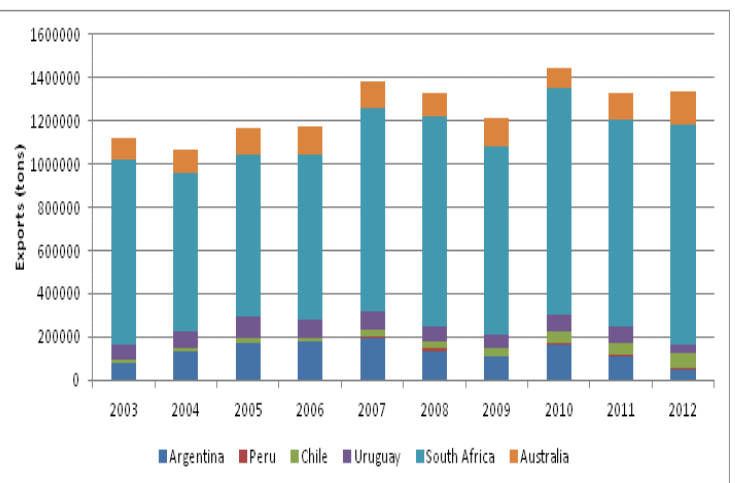
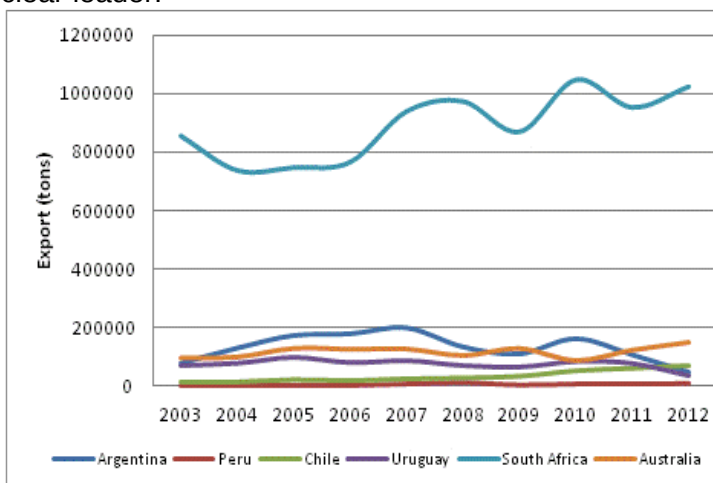
### 2012 SEASON REVIEW – NAVELS

**The Crop:** The Navel Focus Group underestimated the final crop (23 630 164 (15Kg) cartons) by just 3.3% - initial estimate 22 872 700 cartons. The 2012 export volumes were a sizeable 14% higher than 2011 levels, but just 3% more than 2010 exports. The graph indicated that there were more navels both early in the season, and later.



**The Markets:** Most southern African navels were exported to the Middle East (25%), followed by Northern Europe (20%), North America (16%), Asia (12%), Southern Europe (9%), Russia (8%) and the UK (7%).

**Southern Hemisphere:** Figures are only available for oranges as a whole, and in this category South Africa is the clear leader.



**SOUTHERN AFRICAN CITRUS GROWERS FUND THEIR FUTURE THROUGH THE LEVY  
ADMINISTERED BY THE CGA**